



Friday, September 28, 2012

To whom it may concern,

I first worked with Richard in 2000, on the Canada Post Corporation (CPC) Business Transformation (BT) project – a multi-million dollar, mission critical strategic initiative for the corporation.

Richard's role was the Chief Technology Architect (CTA), where he was responsible for the selection of technology and the design of each solution to ensure integration into the overall SAP landscape.

Of the over 40 distinct and diverse technologies implemented to support various business requirements, the Enterprise Application and Integration (EAI) component was perhaps the most complex.

EAI formed the backbone for the information integration hub, providing a conduit between legacy applications and new dimension technologies, such as SAP, Call-Telephony Integration (CTI), e-Commerce and Content Management Systems (CMS). Richard's knowledge of solution engineering combined with extensive experience in enterprise application integration enabled CPC to successfully create an information transformation fabric to move messages across service-oriented topology.

Richard delivered the corporation's Technology Architecture Blueprint in support of business transformation and established various governance bodies to ensure strategic alignment of to other non-BT related projects through the establishment of a Solutions Room – to set technology standards and ensure business alignment to known Key Performance Indicators (KPIs).

Over the years, as my career advanced I was appointed to the position of Executive Director, Enterprise Architecture and Strategic Investment Planning for the department of Public Works and Governance Services (PWGSC). In that role I was responsible for the development of a cross-sector, department-wide Enterprise Architecture (EA) framework supported by a 5 years Investment Plan framework.

Richard's reputation in this area is beyond reproach – he is recognized as one of Canada's premier Enterprise Architects and is a highly sought after IT



professional. I was able to retain his services to help deliver the new EA Framework for PWGSC. He worked closely with various direct reports, key stakeholders and numerous subject matter experts to create the vision for departmental service transformation.

His contributions to this framework were invaluable. The model remains in use today and is in the process of been adopted as the “gold” standard across the federal government for EA Canadian public-sector methodologies.

Richard possess a unique skill set; he has the capacity to understand high-level strategic goals and the deep technical knowledge to work closely with engineers, developers and technology architects to help them understand the business vision – thereby ensuring successful delivery.

I have found him to be hard working, extremely motivated and highly professional. He takes great pride in his achievements. Furthermore he serves as an inspiration to others since he readily transitioned his knowledge and expertise with my staff.

I highly recommend Richard, and I personally would welcome the opportunity to work with him again in the future. Richard input was instrumental in the successful implementation of the Enterprise Architecture discipline at PWGSC.

Sincerely,

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